## **Investor Presentation**

January 2025





### **CAUTION REGARDING FORWARD LOOKING STATEMENTS / NON-IFRS MEASURES**

- Statements contained in this presentation that are not historical facts are regarded as forward-looking statements. These statements may involve risk, uncertainties and other factors that could cause actual results to differ materially from those expressed or implied by such forward-looking statements. Many factors could cause such differences, including: volatility in market metal prices; changes in foreign currency exchange rates and interest rates; unexpected variations in geological conditions of a property of erroneous geological data; environmental risks including increased regulatory constraints; unexpected adverse mining conditions; adverse political conditions, and changes in government regulations and policies. Although the Corporation believes that the assumptions inherent in the forward-looking statements are reasonable, undue reliance should not be placed on these statements, which only apply as of the date of this document. The Corporation has not committed to maintaining this forward-looking information unless so required by law.
- Throughout this presentation, the Corporation has provided measures prepared according to IFRS Accounting Standards as well as some non-IFRS financial performance measures. Because the non-IFRS performance measures do not have any standardized definition prescribed by IFRS Accounting Standards, they may not be comparable to similar measures presented by other companies. The Corporation provides these non-IFRS financial performance measures as they may be used by some investors to evaluate our financial performance. Accordingly, they are intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS Accounting Standards. Additional details for these non-IFRS measures can be found in sections 4, of Dynacor's MD&A, which is posted on Dynacor's website at Dynacor.com, and filed with SEDAR+ at sedarplus.ca.





**Dynacor Group Inc.** is an industrial gold ore processor headquartered in Montreal, Canada.

Our company produces gold by processing ore purchased from the **ASM** (artisanal and small-scale mining) industry.

We currently operate in Peru, where we have decades of experience working with ASM miners.

28
YEARS OF LEADERSHIP IN ASM BUSINESS

550+

\$277M

Q3-2024 LTM SALES (US\$)

\$31M

Q3-2024 LTM EBITDA (US\$)

\$23M

Q3-2024 LTM Cash Flow (excl. WC items) (US\$)

\$0.51

Q3-2024 LTM Fully Diluted EPS (US\$)

130.0K

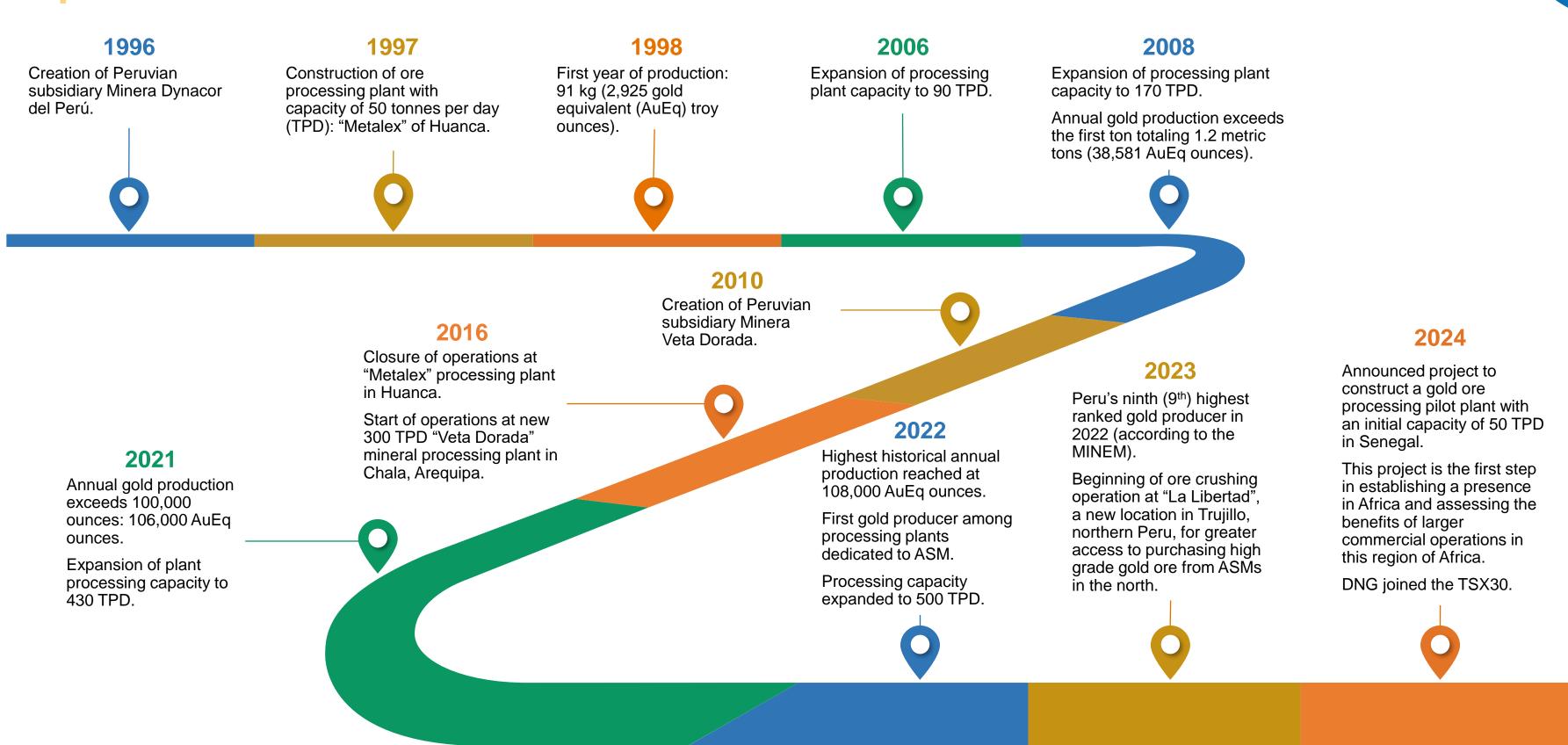
2023 GOLD EQUIVALENT
OUNCES PRODUCED

25%

REVENUE CAGR BETWEEN 2019 - 2023



## **OUR STORY**





### DYNACOR IS A TOP-RANKING GOLD PRODUCER IN PERU





Av. Los Paredones N° 569, Nasca - Ica.

#### **Veta Dorada Processing** Plant - Chala

**Nasca Administrative Office** 

KM. 5 C.P. Chala Viejo (KM 5 del Corredor C.P. Chala), Caravelí - Arequipa.



#### **Offices and Plant**

♦ Lima ♦ Nasca ♦ Chala



#### **Crushing Service**

◆ Trujillo



#### **Purchasing Offices**

- ◆ Trujillo
  - ♦ Juliaca
- ◆ Chimbote ♦ Huanca
- ♦ Piura
- ♦ Nasca
- ♦ Secocha
- ♦ Ispacas ♦ Chala

♦ Pedregal

♦ Misky



#### **Exploration**

♦ Junín

Tumipampa gold and copper project Tumipampa, Abancay - Apurímac.

## WHY SHOULD I INVEST IN DYNACOR?

Dynacor is a leading industrial company, operating as a processor of gold, with a proven and consistently profitable business model



Annual investments in local communities' education and health system



### **DYNACOR'S BUSINESS MODEL AND COMPETITIVE STRENGTHS**

Dynacor is a leading industrial company operating in gold production and has an attractive business model with a natural hedge on gold prices

#### 1. SOURCING

- ✓ Dynacor has deep expertise in procuring gold ore from artisanal and small-scale miners (ASM)
- ✓ The ore is currently sourced from Peru, with a significant expansion opportunity in Africa.
- ✓ We have a strict ESG program including a certified clean gold program demonstrating our active involvement in funding, participating, and developing education, health, and social services within ASM communities
- ✓ We maintain deep relationships with key stakeholders across the ASM ecosystem

#### 2. PRODUCTION

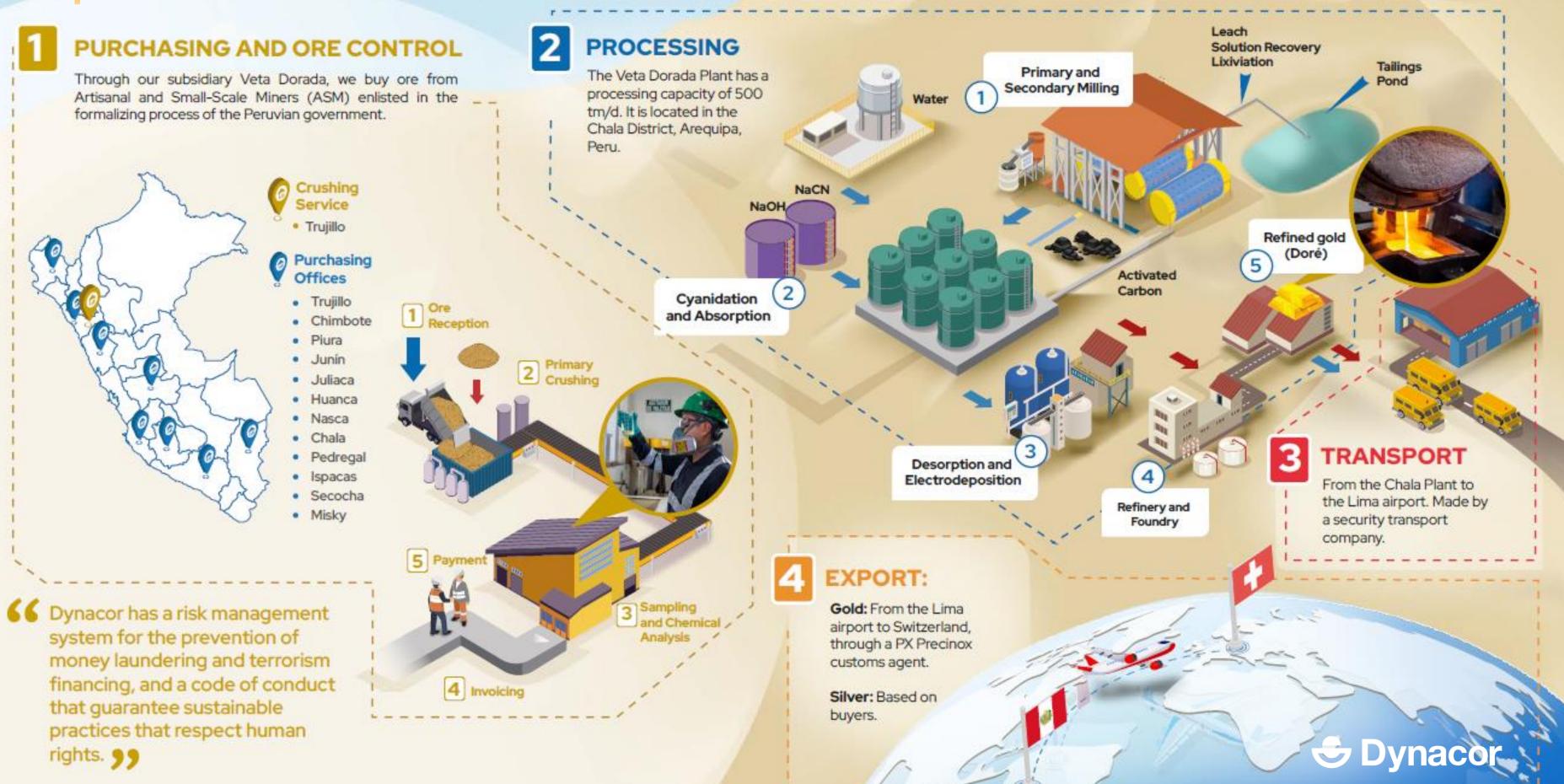
- ✓ We have a long-standing track-record of operating gold refining facilities that processes gold ore into refined gold.
- ✓ We have developed a unique know-how over 30 years of operations, resulting in increased efficiency of operations, and
  a higher and consistent yield of refined gold production

#### 3. SALES

- ✓ The transportation and export of our refined gold product is serviced by third parties and sold as a "commodity" of refined gold into the Swiss industrial market
- ✓ Our refined gold is used by our business customers to serve the premium watch, aerospace and healthcare industries
- ✓ Our business model offers a natural hedge on gold price



## **OUR PRODUCTION PROCESS**



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## INDUSTRY-LEADING AND WELL-TENURED MANAGEMENT TEAM













Jean Martineau

President & CEO

CEO since 2007

Pierre Lépine

Chairman of the Board

Director since 2014

**Leonard Teoli** 

Vice President & CFO

CFO since 2011

**Daniel Misiano** 

COO

Since 2024

#### **Jorge Luis Cardenas**

VP of Business Development in LATAM

Since 1996

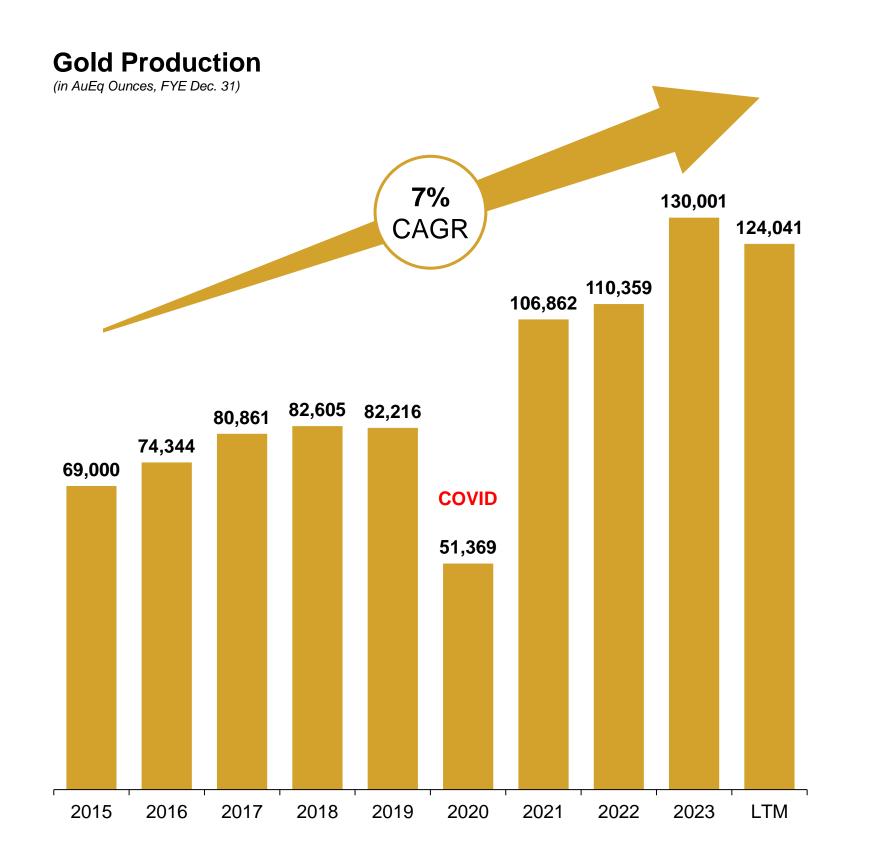
#### **Stéphane Lemarié**

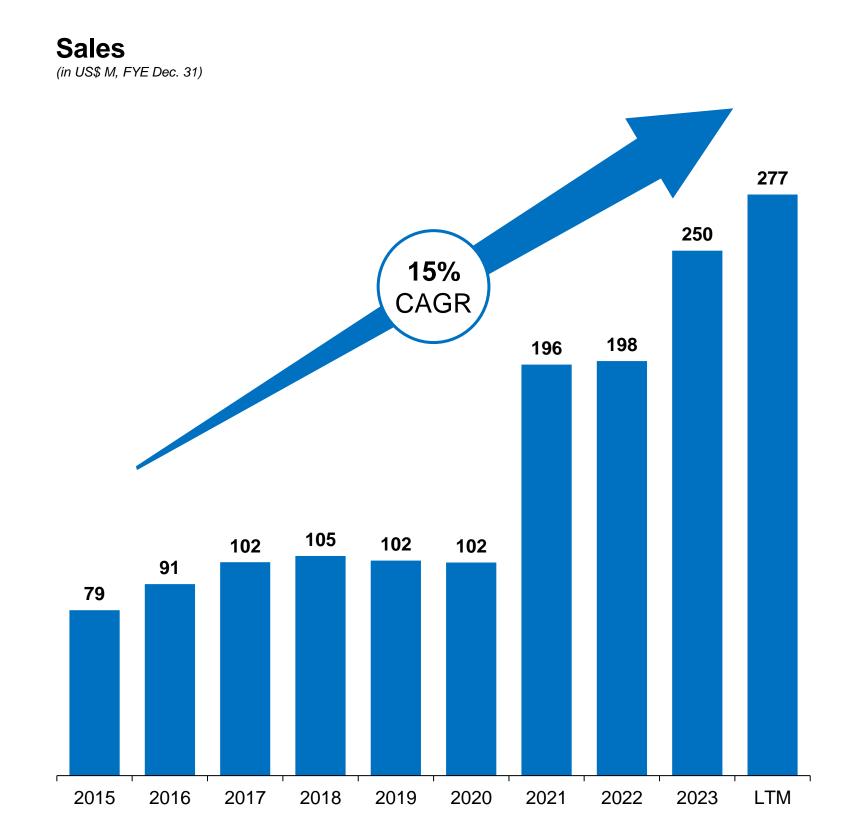
Director of Financial Information and Internal Controls

Since 2017



## STRONG GROWTH DRIVEN BY PROCESSING CAPACITY EXPANSION

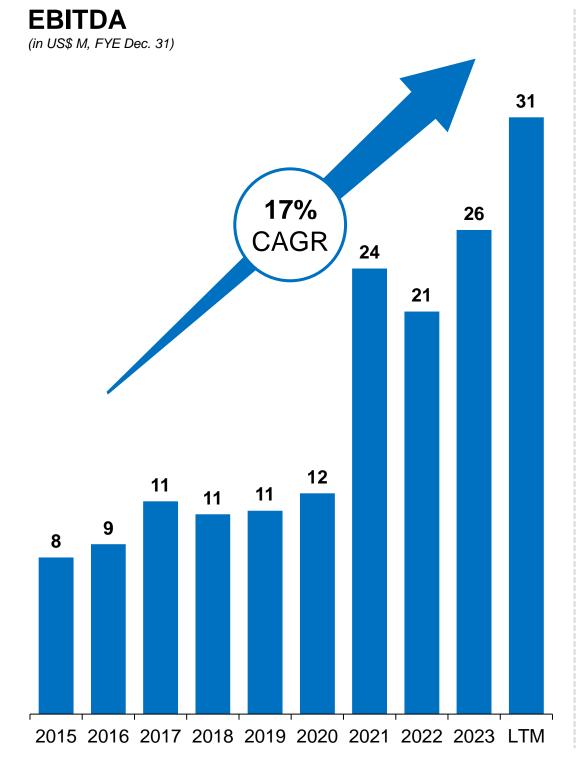


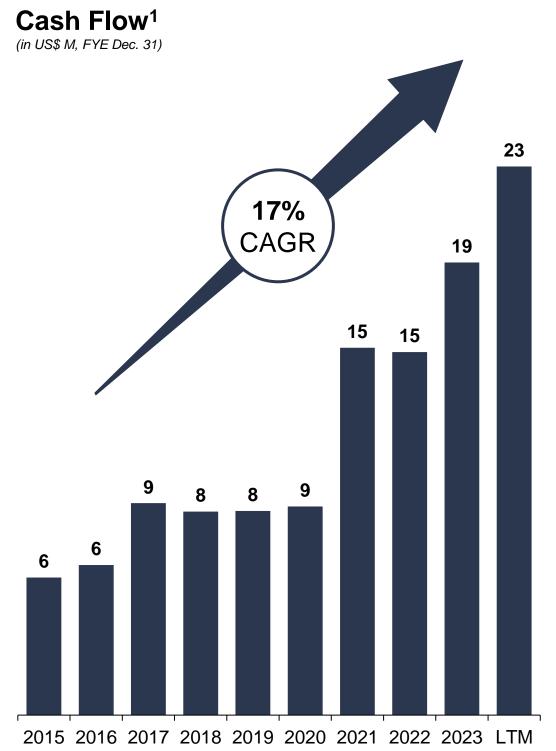


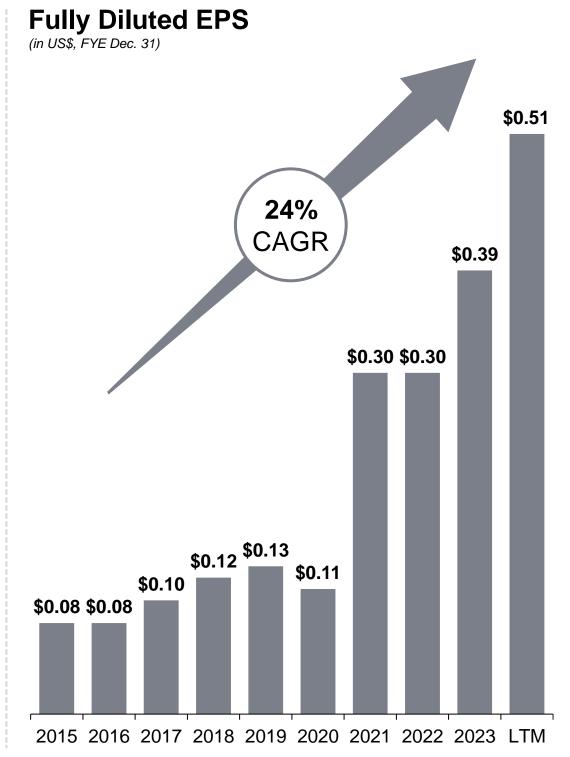
Note: LTM as of September 2024



## TRACK RECORD OF CONSISTENT AND GROWING EBITDA, EARNINGS AND FCF GENERATION







Note: LTM as of September 2024

1. Before changes in Working Capital



## YTD Q3-2024 FINANCIAL HIGHLIGHTS

		YTD		YoY
(FYE Dec. 31)		Q3-FY2024A	Q3-FY2023A	% Change
	Units			
Tonnes Processed	TMS	134,662	126,832	+6.2%
TPD		491	465	+5.6%
Production	AuEq oz	90,135	96,095	-6.2%
Sales	US\$ M	211.3	184.6	+14.5%
<b>Gross Profit</b>	US\$ M	29.4	22.5	+30.7%
Gross Margin (%)		14.0%	12.2%	
EBITDA	US\$ M	25.3	19.3	+31.1%
Net Income	US\$ M	15.2	11.5	+32.2%
EPS (Basic)	US\$	0.41	0.30	+36.7%
Cash	US\$ M	42.0	33.0	+27.3%



## 5-YEAR STRATEGIC PLAN: DEVELOPMENT OF NEW PROCESSING ACTIVITIES IN OTHER JURISDICTIONS

#### **Dynacor business model relies on:**

- Natural hedge on gold price
- 25 years + experience in ore processing business and accumulated know-how
- Strong team at all level
- □ Mastering processing of different types of ore while maintaining high recovery and maximizing the resources available
- Maintaining and managing networks of ore suppliers' country wide

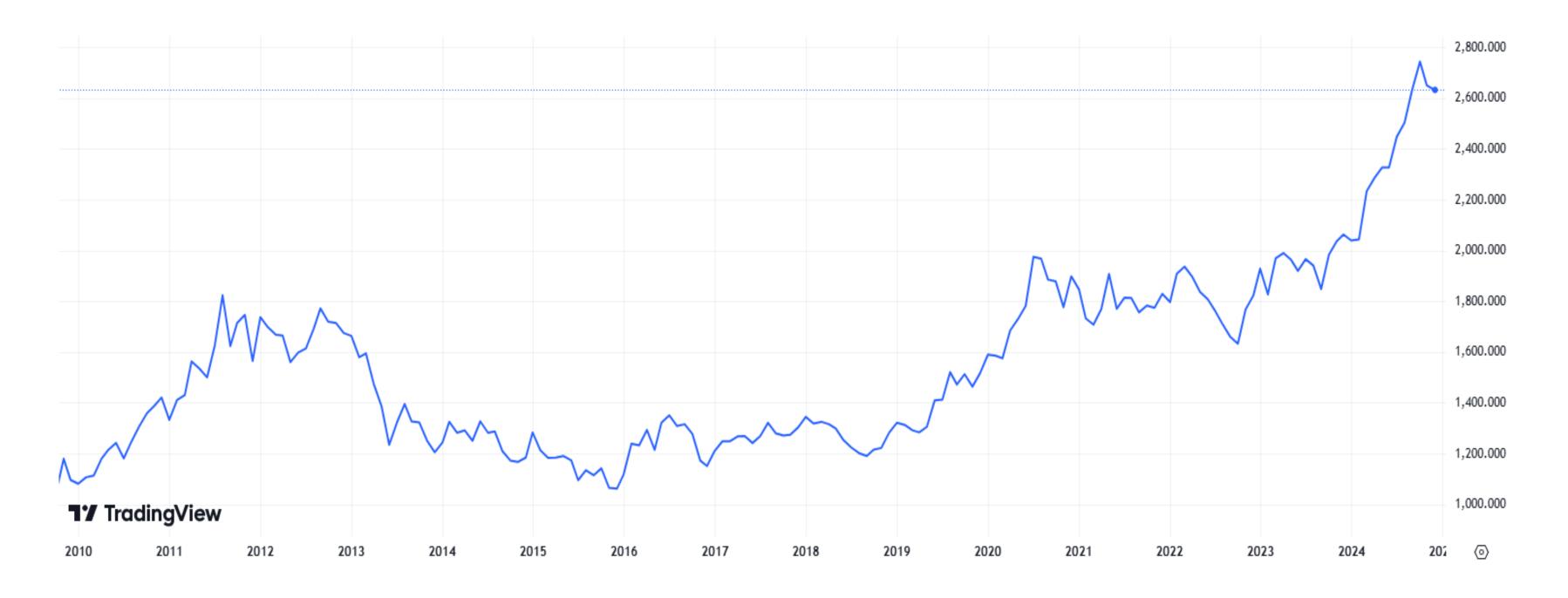


#### Targets by 2030:

- Significant expansion of operations into Africa
  - Senegal, Ghana, Ivory Coast with potential to expand further
  - Announced project to construct first processing pilot plan in Senegal
- Significant opportunity to increase footprint in the LATAM market as well
- 4 new processing plants (up to US\$100M investment in LATAM and Africa emulating proven business model)
- □ Sales of US\$1 Billion
- ☐ Yearly production of 500,000 Oz Au eq



## **GOLD PRICE PROGRESSION OVER 15 YEARS**



□ With gold price currently around US\$2,600 per ounce and Dynacor's natural hedge on gold price, market conditions are favorable to expansion projects.





## MARKET SUMMARY (Symbol DNG –TSX)



Closing Share Price (December 31, 2024) – C\$5.75



Shares Outstanding – Approx. 36.4 million



Market Cap – Approx. C\$210 million No debt



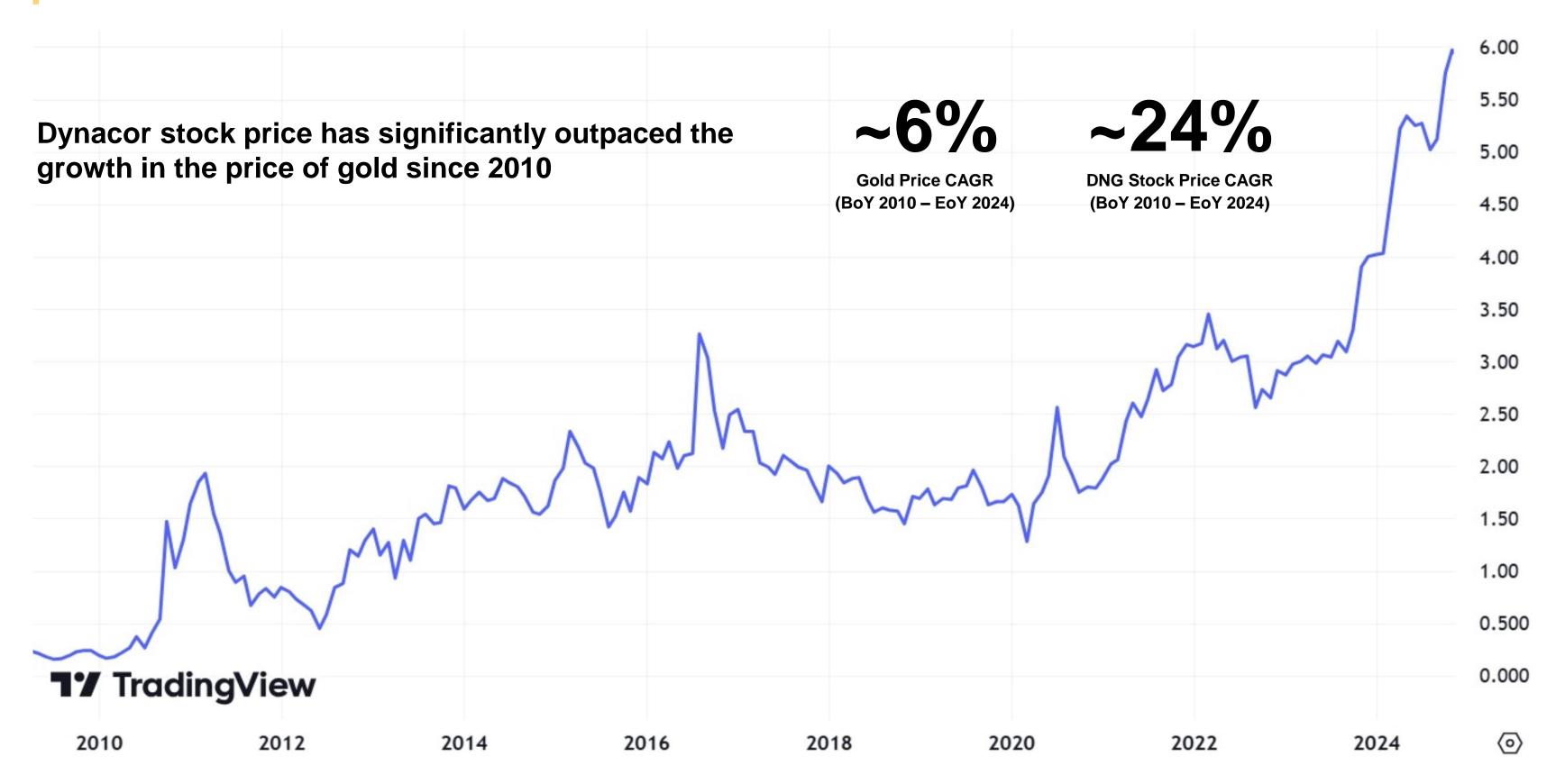
1 year price returns 44%, annualized 5 years price returns 28% (December 31, 2024)



Monthly dividends C\$0.01333 per month (dividend yield 2.78%)



## **DNG - STOCK PROGRESSION OVER 15 YEARS**













## DIVIDENDS AND SHARE BUYBACKS:

- □ C\$0.16 per share (C\$0.01333 per month). Dividend yield 2.78%.
- ☐ Sixth dividend increase since October 2018.
- ☐ Active share buyback program; ~1.1M shares purchased ~US\$3M in 2023 (~4.9M shares purchased ~US\$11M since 2018).



# PROVEN LEADER IN CORPORATE SOCIAL RESPONSIBILITY:

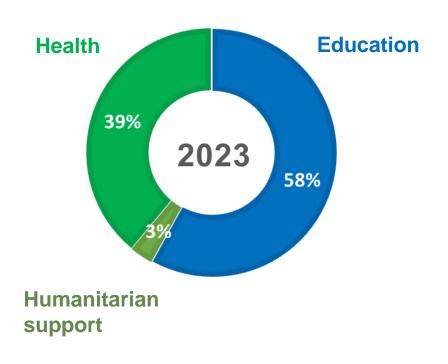
Our PX IMPACT® certified clean gold program demonstrates our active involvement in funding, participating, and developing education, health, and social services within ASM communities



#### **VIRTUOUS** REFINING AND TRANSFORMATION Dedicated gold refining. **CIRCLE** Semi-finished products. ORE PROCESSING Responsible sourced mineral. Mercury-free processes. PXPRECINOX dynacor PXIMPACT® CLIENTS · More than 850 legal artisanal mining PX IMPACT premium. producers in Peru. Analysis of community needs. · Monitoring and traceability criteria. · Regional offices for mineral purchase. PXIMPACT® PROJECTS IMPLEMENTATION Through FIDAMAR. **Fidamar** Targeted towards communities of artisanal miners.

#### Fidamar 2023:

- Total investment exceeded US\$ 520,000, including operating expenses.
- Positive impact on more than 9,000 people in health and education.

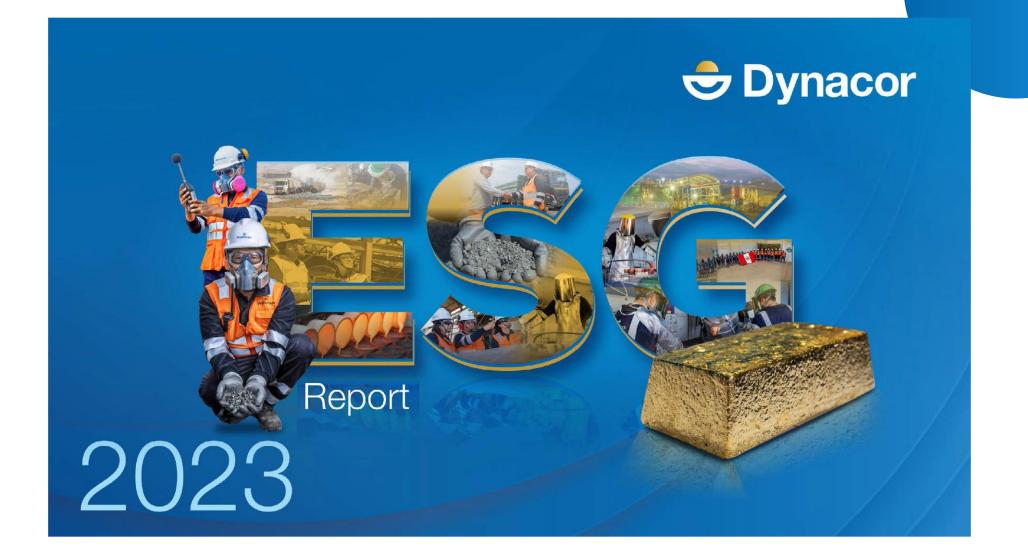




We are dedicated to environmental compliance, as evidenced by our **Environmental Management Plan**, which ensures adherence to Peruvian mining laws.







We have implemented **CSR** activities that demonstrate our commitment to social responsibility, being the only processing plant that has conducted **4 ESG** reports complying with **GRI** standards since 2020.







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